



## **WE ARE HIRING!**

At Goodnow Farms, we make fine flavor, single origin dark chocolate in Sudbury, MA. We are committed to making a premium dark chocolate with great taste, which entails finding and using the best quality cacao beans. We have traveled to farms in Mexico, Central America, and South America in search of the most flavorful beans and worked to establish quality-focused, equitable partnerships with the farmers who grow and harvest them. Through our direct trade sourcing model, we are able to ensure that farmers are fairly compensated for their cacao (we pay premiums well above commodity and Fair Trade minimums) and that their farming practices are environmentally sustainable. We believe that great chocolate is “true to the bean” and by using beans sourced from only one farm or region, we’re able to highlight the distinct flavor characteristics of that particular bean. Discovering those flavors is one of the joys of making (and eating!) single origin chocolate.

We are searching for an outgoing and enthusiastic **Sales Associate & Chocolate Educator** to join our retail team at Boston Public Market (BPM). In addition to engaging BPM customers and building brand awareness, we are looking for a dedicated food-lover to conduct demos, tastings, and other consumer-facing education events. This is a great opportunity for someone passionate about food systems to learn about every aspect of creating a specialty product including: sourcing, establishing equitable supply chains, product development, social media, marketing, and sales. Additional opportunities to work on company-led agricultural sustainability research and development projects will also be available to applicants with relevant skills.

### *Key Responsibilities include:*

- Greeting customers and providing chocolate samples
- Educating consumers about our chocolate products, ingredients, sourcing model, production processes
- Representing brand; sharing origin story and mission
- Operating our cash register and Square POS system
- Maintaining and organizing the BPM space
- Representing the company at tastings, demos, and events

### *Qualifications:*

- Passion for food systems, sustainability and chocolate, of course!
- Excellent customer service skills
- Prior retail/sales experience preferred
- Strong work ethic, efficient, organized, detail-oriented
- Team player

This position is part-time and paid hourly with opportunities for commission. You must be available to work 10-15 hours per week, including one weekend day. Some holiday hours may be required. Access to public transportation is required, as parking around Boston Public Market is limited. (Address: 100 Hanover Street, Boston, MA 02108)

**To apply, please send a resume and cover letter to Kavitha Balakumar at [kavitha@goodnowfarms.com](mailto:kavitha@goodnowfarms.com). Applications will be reviewed on a rolling basis.**

*Goodnow Farms Chocolate supports equal employment opportunity for all individuals regardless of age, race, color, national origin, citizenship status, disability status, religion or belief, sex, gender identity or expression, sexual orientation, marital status, economic status, or veteran status. We are committed to providing employees with a work environment free from discrimination and harassment, and to celebrating diversity and inclusion through our small, dedicated team.*